

The European Bank for Reconstruction and Development (EBRD) is opening its first Representative Office for North America in Washington, D.C. on 14 April.

The office will broaden and strengthen the EBRD's cooperation with US, Canadian and Mexican companies with a focus on project finance, corporate loans, co-financing, trade facilitation, direct equity, technical assistance, procurement and consultancy opportunities in the 36 countries where the Bank invests.

This year the EBRD celebrates its 25th anniversary. We were established in 1991 to support the development towards open, market economies. Today, we are the largest single investor in many of our countries of operations. Canada, Mexico and the United States of America are founding members of the EBRD and important contributors to our work.

Our Representative Office in Washington, D.C. will leverage the Bank's knowledge and create investment opportunities for North American companies. We will work to deepen the understanding of EBRD products through marketing and networking opportunities across the Americas. We invite North American companies to draw on the Bank's strong private sector expertise built over a quarter of a century to support investments in a region that stretches from central Europe to central Asia, the Western Balkans and the southern and eastern Mediterranean.

We look forward to working more closely and partnering with you to share our knowledge, skills and experience to help you identify investment opportunities, bid for procurement contracts, learn about consultancy opportunities and meet with visiting EBRD staff.

Investments with North American companies

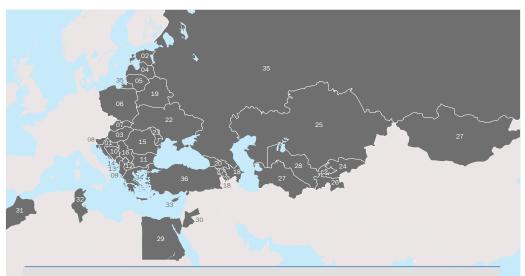
EBRD - USA US\$ 20.2 billion

EBRD - Canada US\$ 5.5 billion EBRD - Mexico US\$ 65.7 million

About the EBRD

The EBRD is investing in changing people's lives and environments in more than 30 countries that stretch from central Europe to Central Asia, the Western Balkans and the southern and eastern Mediterranean and more recently Cyprus and Greece. With an emphasis on working together with the private sector, we invest in projects, engage in policy dialogue and provide technical advice that fosters innovation and builds sustainable and open-market economies. Capital US\$ 32.6 billion Shareholders (countries and EU and EIB) 67 Countries where the EBRD invests 36 Regional offices 43 Staff 1.914

Turkev



WHERE WE WORK

Central Europe and the Baltic states		South-eastern Europe 09 Albania		Eastern Europe and the Caucasus		Central Asia 23 Kazakhstan		Southern and eastern Mediterranean		33 34
01	Croatia	10	Bosnia and Herzegovina	17	Armenia	24	Kyrgyz Republic		Egypt	
02	Estonia	11	Bulgaria	18	Azerbaijan	25	Mongolia	30	Jordan	35
03	Hungary	12	FYR Macedonia	19	Belarus	26	Tajikistan	31	Morocco	36
04	Latvia	13	Kosovo	20	Georgia	27	Turkmenistan	32	Tunisia	
05	Lithuania	14	Montenegro	21	Moldova	28	Uzbekistan			
06	Poland	15	Romania	22	Ukraine					
07	Slovak Republic	16	Serbia							
08	Slovenia									

What we offer

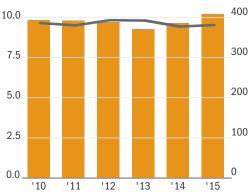
- Extensive local knowledge, gained over 25 years working in our countries of operations.
- Triple 'A' rating confirmed by all three rating agencies.
- Thorough understanding of local legal framework for both debt and equity.
- Tailor-made products and solutions for investors in the EBRD regions, including debt, equity, mezzanine-finance, guarantees and many other products.

Number of projects (since 1991) 4,473 Cumulative business volume US\$ 116.7 billion Cumulative disbursements

US\$ 87.9 billion

EBRD projects 2010-15

Volume (US\$ billions) Number of projects



- Strong risk-taking capacity, solid balance sheet and strong results over a quarter of a century.
- Active engagement in policy dialogue with governments and the private sector.
- We are a long-term partner and financier with a catalytic effect in mobilising additional financing from commercial and multilateral sources.

Number of projects (in 2015) **381**

Annual Bank Investment (in 2015)

Private share (in 2015) 78 per cent

EBRD annual Bank investment by sector 2015





More about us



Financial Report www.ebrd.com/financial-report ar-ebrd.com

Sustainability Report www.ebrd.com/sustainability-report sr-ebrd.com



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